Jiwa 7

An ERP solution

typically designed for

Importers • Wholesalers

Distributors • Manufacturers

ADAPTABLE ERP BUSINESS SOFTWARE

Helping your company draw information from many diverse sources into one recognisable and controllable solution.

Jiwa Financials will help your company build and grow new markets and capitalise on your evolving business opportunities – whilst you stay in control. You can increase your customer service level and profitability while also controlling costs, controlling inventory and improving your ability to manage the business.

Throughout Australia and New Zealand, organisations depend on JIWA Financials to enhance their business processes and improve their operations. It provides solutions that scale from single users to international enterprises in many industry sectors. This software addresses business challenges for a wide range of industries including; information technology, warehousing, systems integrators, service companies, importers, distributors, manufacturers and e-procurement.

It is a fully integrated financial management solution that enables users to leverage the power of superior technology, through a dynamic range of features and functionality, delivering the control and productivity improvement needed to meet today's critical business requirements.

This solution provides a robust and reliable platform enabling customers to handle the exponential growth of their company, thus, allowing businesses to grow revenues, strengthen customer relationships and expand distribution channels to gain a competitive edge.

With this solution, organisations can deliver information and services to customers precisely the way they want, by taking advantage of the comprehensive and flexible capabilities in the system and by leveraging the power that JIWA can offer.

JIWA's capabilities and technology, combined with its world-class professional services and partner technologies, provide a comprehensive platform for integrated accounting solutions.

JIWA IS

● ROBUST ●

JIWA Financials is an industrial strength solution, designed in response to the needs of businesses whose accounting systems can no longer cope.

With its highly scalable configuration, it can deliver solutions for customers who want to increase the speed and performance of searching, complete transactions at a lower cost, and generate additional revenues.

JIWA's solution offers the advantages of Microsoft SQL Server within the Microsoft Windows environment. Microsoft SQL Server is a scalable, high performance database management system for Microsoft Windows-based systems. It is fast and stable with virtually no data size limit.

The "Rollback" posting feature is designed to prevent data errors and the backup can run while all users are processing.

● FAST ●

The impeccable search functionality embedded into JIWA Financials delivers superior results to system users, allowing instant access to stock, pricing and sales information all with the click of a button, greatly improving customer service.

The availability of a high-speed, robust solution is critical for users who want to access applications and require speedy performance regardless of location.

● FLEXIBLE ●

It is the perfect solution for many businesses, but you should really see it demonstrated to fully appreciate just how much it can help you. Solving current needs and problems is only half the job – a good financial management system should readily adapt to your current needs then continue to offer productivity and efficiency improvements.

The JIWA solution will support your business through future growth path or direction, integrate your website, customise reports and change workflow options. You can be confident that JIWA will be there for you.

"JIWA Financials is a real breakthrough. It is a great example of how Australian software houses can produce world class software based on leading edge technology."

Microsoft – Sydney

THE PRODUCT

JIWA Financials is a fully integrated Australian financial management solution, designed for businesses needing better control over their customer information and inventory. It is designed and developed specifically for the Microsoft environment and is built entirely using Microsoft SQL Server and Microsoft Visual Studio, the basis for the exceptional flexibility and functionality built into the product. It includes all ledgers and functions common to accounting and inventory management systems, as well as additional features:

- 'rollback' posting to prevent errors
- Sales order data history 'snapshots'
- The ability to backup while processing
- Very flexible customer pricing schemes
- A solid general ledger
- And flexible reporting

It is designed to have the strength and flexibility to cope with the open-ended growth of today's fast-growing small to medium sized business.

• ABOUT US •

JIWA is an Australian owned and operated company and the software was first implemented in 1995. Since then, the software has evolved to meet customer needs and leveraged the innovations in Microsoft and the web.

JIWA has assisted a large number of small to medium sized businesses in a diverse range of industries such as: technology, food, hardware, clothing / footwear, milling, manufacturing, white goods, e-commerce, stationary / office suppliers, importers, drug wholesalers, and many others.

Qualified staff have been with JIWA for many years and are committed to building quality software and providing high levels of customers service and satisfaction.

FROM INVENTORY CONTROL TO PROJECT MANAGEMENT & DISTRIBUTION

• CLOUD SOLUTIONS •

Jiwa 7 leverages platforms such as Microsoft Azure or Amazon Web Services. Using established and trusted services for cloud storage can give you peace of mind that your data is in safe hands.

The main benefits of a cloud solution include:

- SCALABILITY - It can grow with your business with quick and simple account changes.

- SPEED - In most cases, you will have faster access to your information as long as your Internet connectivity is adequate.

- ACCESSABILITY - Perfect for multi-premise businesses and businesses that sometimes need to operate off-site.

- DATA SECURITY - Dedicated, monitored and maintained infrastructure can protect your data from targeted attacks and reduce the risk of data loss resulting from hardware failure.

• TECHNOLOGY •

Well-directed technology investments can bring about substantial operating cost savings. In the long run, internet enabled services can represent a valuable differentiator in the market, resulting in increased profits and customer retention. JIWA Financials utilises the following technologies:

MICROSOFT

JIWA and Microsoft have developed a strong partnership. The product is designed to store data on Microsoft SQL Server and has the capacity to run / operate on: Microsoft Windows 10. The Microsoft SQL Server is seamlessly integrated with JIWA Financials and this provides users with the most powerful data management capabilities.

With Microsoft SQL Server, the majority of the work in processing heavy data is completed on the server. Data traffic is minimised, resulting in better data performance and data reliability.

SAP CRYSTAL REPORTS

The software leverages the comprehensive technology in SAP's Crystal Reports. Customers have full access to over 300 standard JIWA reports, including the source code of those reports. Customers are able to edit and create their own custom reports.

Your data (because it is stored in the MS SQL Server) may be accessed using standard tools such as:

- Microsoft Excel Pivot Tables

- Microsoft Power BI.

REST API

A methodology that enables data to be extracted and inserted into the Jiwa database from applications developed externally. This allows for integration with web stores and other external tools you need to operate your business. The integration capabilities using the REST API are vast. You can read more about it here -

www.jiwa.com.au/why-the-jiwa-7-rest-api-is-a-game-changer/

www.jiwa.com.au/what-is-a-rest-apis-raison-detre/

HARDWARE SPECIFICATIONS

		MIN MEMORY
SERVER	MS SQL Server 2012 or later MS Windows Server 2012 or later	16GB +
WORKSTATION	MS Windows v10	4GB

JIWA Financials is sold as a complete package of fully functional modules. Optional modules are fully integrated into the software solutions and are described under the section heading 'Optional Modules'. Listed below are all the components in the JIWA Financials Solution.

THE JIWA SOLUTION

• GENERAL LEDGER •

Designed to provide organisations with a summary of their financial activities. It maintains complete detailed records for one or more companies, as well as controlling entries from all subsidiary ledgers. The ledger provides accurate and comprehensive information to help management evaluate past and present performance and to plan for the future.
All reporting is available at multiple levels of detail to fulfill accounting and management requirements.
The General Ledger provides tools to manage the continuing entry and reporting of all your financial transactions. Featuring detailed audit trails, extensive budgeting capability including flexible accounting periods, comprehensive search criteria and allocation entries. It is designed so that almost any chart of accounts structure can be easily implemented into the software.

- Up to 12 accounting periods / year
- Multiple levels of reporting
- Cash book receipts, payments and bank reconciliation
- Consolidations up to 6 levels in chart of accounts
- Great visibility to journal entries
- Powerful journal options for:
  ◊ Accrual accounting
  ◊ Standing journals
  ◊ Split postings
  ◊ Reversing entries

• DEBTORS LEDGER •

The Debtors Ledger provides your receivables and credit management staff with the customer information they will need to efficiently process receivables, maintain open items and determine your credit relationships. All debtor data is available through a single form, allowing the user to quickly find the required details.

- Credit control, hold & terms limits
- Flexible open item transactions
- Multiple sales groups
- Unlimited sales history
- Recurring invoices
- Head office / branch debtors
- BPay support
- Debtor automatic transactions
- Many delivery and freight forwarder addresses
- Customer orders, back-orders and jobs visible and accessible from debtors

• CREDITORS LEDGER •

The Creditors module integrates with Purchase Orders, Landed Cost, General Ledger, Job Costing and Inventory. It combines efficient invoice and payment processing, access to detailed supplier information, information on supplier delivery schedules and supports electronic funds transfers for creditor payments.

- EFT payments thru ABA file
- Open item invoices
- Purchase order control
- Multiple supplier groups
- Detailed purchase history
- Automatic payment controls
- Foreign currency
- Email purchase orders
- Supplier return authorisations

• INVENTORY •

The Inventory Ledger offers many sophisticated and innovative features that guarantee strong inventory management control. Inventory provides the ability to efficiently store and issue stock as demands change, accurately track stock movement in real-time and replenish stock automatically.

- Supplier & customer part numbers
- Multiple bin locations per item
- Multiple suppliers per item
- Consignment stock
- Pricing matrix for any scenario
- In-depth price schemes
- Style / Colour / Size Matrix
- Serial number & batch tracking
- Image & document storage
- Product up-sell option
- Multiple warehouses
- First in / First out costing
- Future sell pricing
- Long part numbers
- History retention
- Kitting
- Non inventory items
- Expiry dates

• PURCHASE ORDERS •

The Purchasing module streamlines and organises the entire purchasing process. It allows users to place automatic purchase orders against Inventory minimums, taking account of customer sales orders, back-orders and orders currently placed with suppliers.

OR you can build your own purchase algorithm. This module also supports emailing of purchase orders and automatic update of supplier deliveries.

- Automatic generation of purchase orders
- Rapid goods receipt into inventory
- Non-stock orders
- Goods in transit monitoring
- Purchase commitment analysis
- Audit trails
- Dispatch stock before supplier invoices are received

• CONTACT MANAGEMENT •

This is a sales force automation tool embedded into the software to help customers take full advantage of managing customers, sales information, managing prospects and supplier information all in the one convenient location.

- Unlimited contacts and email addresses for each company
- Electronic creation of customers and suppliers from contact details
- Easy to access customer information
- Notes fields for prospects / customer notes
- Ability to create targeted sales / marketing campaigns
- Reminders and to do notes
- Sales lead / prospect tracking
- Activity tracking

• SALES ORDER ENTRY •

Sales Order Entry in JIWA Financials is a fully featured sales order processing system, allowing for numerous transformations of sales orders. Delivery of goods and invoicing is controlled by a matrix of shipping and billing options. Sales Order Processing meets the order processing and customer service needs of organisations, by handling the phases of the business flow such as – quotes, credit processing, pricing, order creation, order fulfilment and order shipment.

- Non inventory item sales
- Flexible shipping
- Fast search engine
- Information pop-ups
- Credit card payment support
- Configurable operation for fast and easy order entry
- Quoting management
- Manage lost deals
- Multiple delivery control
- Automatic and manual backorder fulfillment

SOLUTION PROVIDER NETWORK

JIWA is committed to partnering with market leading technology companies, delivering high quality integrated solutions to customers. Located in major and regional cities across both Australia and New Zealand. Jiwa is sold, implemented and supported through a powerful, strong and loyal channel of industry leading implementers. Our software experts are skilled to deal with every need of small to medium enterprises.

JIWA Solution Providers are qualified at the highest level; attend regular training programs, seminars, and workshops, to assist them to meet customer requirements.

Total solutions for our customers include stable software applications, innovative technologies, services and support. With our partners, we work together to create and execute solutions to meet customers' needs, increase efficiencies, reduce costs and grow revenues.

OPTIONAL MODULES

The Optional Modules are fully integrated to the JIWA Financials solution. The optional modules meet the needs of industry specific companies i.e. service companies, importers, and manufacturers.

• LANDED COST •

Landed Cost computes the actual cost of International shipments, allowing organisations to incorporate import costs (Customs Duty, freight, insurance, other taxes, brokers' fees, commissions and other costs.) into inventory using many different cost allocation methods – so your costs are 100% accurate. Landed Cost is imperative for organisations needing to accurately track costs when importing. Landed Cost also looks after the GST elements of importing goods.

- Consolidated shipments — multiple purchase orders from multiple suppliers
- Actual costs
- Record shipment details
- One step invoicing
- Audit trails
- One shipment, multiple goods receipts
- Cross docking without unpacking
- Part receive and ship out
- Full suite of reports

• MANUFACTURING •

Manufacturing provides the flexibility to control a significant range of manufacturing processes. It reflects the true nature of manufacturing, ensuring accurate materials and labour usage tracking and costing, efficient management of materials, and dispatch of goods as soon as they are produced.

- By-product and wastage control
- Work areas
- Production lines
- Work centres
- Batch and serial tracking
- Production planning
- Multiple levels of subassembly
- Reserving stock
- Work-in-progress
- Stock allocation control
- Flexible recording of material usage
- Disassembly of inventory items
- Reversal of Bills and Materials
- Multi stage production processes

• SERVICE MANAGER •

This is a powerful combination of call logging and generating work orders, providing flexible time and billing options, billing for materials as well as time, detailed service reports, and the ability to quickly track any type of service related issue. It is an integral part to any service related business, allowing organisations to manage their service business effectively.

- Automate service and installation
- Jobs with multiple tasks
- Support and service packs
- Work sheets
- Track staff productivity
- Control job lists
- Helps improve customer service

• JOB COSTING •

Job Costing is a detailed project tracking solution for construction, manufacturing and project oriented industries. This solution allows project managers to track labour, materials, equipment and sub-contractors. Time is reduced by establishing reusable quote templates.

- Unlimited jobs, cost centres and stages
- Alpha numeric job, stage, cost centre codes
- Flexible setup of cost centres
- Add resources, labour to jobs
- Add materials, time sheets, resources, cash transfers, journals, creditor invoices and purchase orders to jobs
- Create and save job templates
- Produce finished goods
- Complete audit trail
- Document and data storage
- Automatically order goods required to complete a job
- Bill a job (part or complete) directly into invoicing

• WEBSITES •

JIWA has teamed with several partners to provide web solutions for customers wanting a shopping cart on their website which can automatically place a Sales Order into JIWA Financials. A variety of functionality is available including; customer orders, order status checking, inquires about inventory availability, find pricing on-line and check jobs in progress at any time. The Website products have a functional web interface with tools to easily customise your business requirements as they evolve. Functionality offered can include:

- Customer specific pricing
- Live real-time information
- Secure, controlled customer access
- Fully integrated to the software
- Previous order review
- Account statements
- Product searching and review
- Outstanding order lists

• FIELD SALES •

The JIWA solution can support you on the go. Through our third-party sales force automation software (Opmetrix), your sales team can enter quotes, orders or invoices from the field.

They will also be able to capture all aspects of a store visit including call scheduling, time in store and call notes. You can set your team call objectives, or task lists like merchandising, surveys and promotions. Management reports include adherence to call schedules, length of time spent in store, and call coverage audits.

"Fully Featured… Provides more value… Comprehensive and easy to use business solution that puts management at your fingertips."

Ernst & Young

"Designed specifically for growing enterprises needing better control over their customer information / inventory, at an affordable cost."

Sydney Morning Herald

"JIWA is a real breakthrough. It is a great example of how Australian software houses can produce world class software based on leading edge technology."

Microsoft - Sydney

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