

# Jiwa<sup>7</sup>

ADAPTABLE ERP  

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BUSINESS SOFTWARE



**A system specifically developed for: Importers / Wholesalers  
Distributor / Manufacturers / Equipment Repairers**

# JIWA.COM.AU

*Increase your customer service and profitability while also controlling costs, inventory and financial management.*



Jiwa Financials will help your company build and grow new markets and capitalise on your evolving business opportunities – whilst you stay in control. You can increase your customer service level and profitability while also controlling costs, controlling inventory and improving your ability to manage the business.

Throughout Australia and New Zealand organisations depend on JIWA Financials to enhance their business processes and improve their operations. It provides solutions that scale from single users to international enterprises in many industry sectors. This software addresses business challenges for a wide range of industries including; financial services, information technology, warehousing, systems integrators, service companies, importers, distributors, manufacturing, e-procurement and general utilities.

It is a fully integrated financial management solution that enables users to leverage the power of superior technology, through a dynamic range of features and functionality, delivering the control and productivity improvement needed to meet today's critical business requirements.

This system provides a robust and reliable platform enabling customers to handle the exponential growth of today's companies, thus, allowing businesses to grow revenues, strengthen customer relationships and expand distribution channels to gain a competitive edge.

With this system organisations can deliver information and services to customers precisely the way they want, by taking advantage of the comprehensive and flexible capabilities in the system and by leveraging the power this product can offer.

JIWA's capabilities and technology, combined with its world-class professional services and partner technologies, provide a comprehensive platform for integrated accounting solutions.

## ADAPTABLE ERP BUSINESS SOFTWARE



*Helping your company draw information from many diverse sources into one recognisable and controllable system.*

## ROBUST

JlWA Financials is an industrial strength system, designed in response to the needs of businesses whose accounting systems can no longer cope.

With its highly scalable configuration, it can deliver solutions for customers who want to increase the speed and performance of searching, complete transactions at a lower cost, and generate additional revenues.

JlWA's system offers the advantages of Microsoft SQL Server within the Microsoft Windows environment. Microsoft SQL Server is a scalable, high performance database management system for Microsoft Windows-based systems. It is fast and stable with virtually no data size limit.

The "Rollback" posting feature is designed to prevent data errors and the backup can run while all users are processing.

## FLEXIBLE

It is the perfect solution for many businesses, but you should really see it demonstrated to fully appreciate just how much it can help you. Solving current needs and problems is only half the job – a good financial management system should readily adapt to your current needs then continue to offer productivity and efficiency improvements.

The system will support your business through any future growth path or direction. Integrate your website. Customise reports and change workflow options. Send email or fax "postcards" accounts to customers. You can be confident that JlWA will be there for you.

The superior technology used in the software will enable organisations to use terminal services so branches can share information easily.

## FAST

The impeccable search functionality embedded into JlWA Financials delivers superior results to system users, allowing instant access to stock, pricing and sales information all with the click of a button, greatly improving customer service.

The availability of a high-speed, robust solution is critical for users who want to access networked applications and require speedy performance regardless of location. Microsoft Windows offers remote WAN access and an unmatched future upgrade path.

Managers will use the system more, by drilling down into grouped information any way they like. Sales staff can connect to check leads, appointments and update customer information. Technicians can check new jobs and update job statuses via the internet. This saves time and allows fast and efficient response to customers.



*JlWA Financials is a real breakthrough. It is a great example of how Australian software houses can produce world class software based on leading edge technology.*

**Microsoft - Sydney**



**FROM INVENTORY  
CONTROL TO  
PROJECT  
MANAGEMENT &  
DISTRIBUTION**

## PRODUCT

JiWA Financials is a fully integrated Australian financial management system, designed for businesses needing better control over their customer information and inventory. It is designed and developed specifically for the Microsoft environment and is built entirely using Microsoft SQL Server and Microsoft Visual Studio, the basis for the exceptional flexibility and functionality built into the product.

It includes all ledgers and functions common to accounting and inventory management systems, as well as additional features: 'rollback' posting to prevent errors; sales order data history 'snapshots'; the ability to backup while processing; very flexible pricing schemes; a solid general ledger; and flexible reporting. It is designed to have the strength and flexibility to cope with the open-ended growth of today's fast-growing small to medium sized business, allowing customers to use latest technologies.

## ABOUT US

JiWA is an Australian owned and operated company and was first implemented in 1995. Since then, the software has evolved to meet customer needs and leveraged the innovations in Microsoft and the Internet. JiWA Financials was the first Australian accounting package to successfully take full advantage of Microsoft's SQL Server technology.

JiWA has assisted a large number of small to medium sized businesses in a diverse range of industries such as: technology, food, hardware, clothing / footwear, milling, manufacturing, white goods, e-commerce sites, stationary / office suppliers, importers, drug wholesalers, and many others.

Qualified staff have been with the JiWA for many years and are committed to building quality software and providing high levels of customers service and satisfaction.

## TECHNOLOGY

Well-directed technology investments can bring about substantial operating cost savings. In the long run, internet enabled services can represent a valuable differentiator in the market, resulting in increased profits and customer retention. JiWA Financials utilises the following technologies:

### MICROSOFT

JiWA and Microsoft have developed a strong partnership. The product is designed to store data on Microsoft SQL Server and has the capacity to run / operate on: **Microsoft Windows 7 & Microsoft Windows 8.** The Microsoft SQL Server is seamlessly integrated with JiWA Financials and this provides users with the most powerful data management capabilities.

With Microsoft SQL Server, the majority of the work in processing heavy data is completed on the server, rather than on the user's computer. Network traffic is minimised, resulting in better data performance and data reliability. The Microsoft SQL Server support can easily grow for up to 300 users without any performance degradation.

### REMOTE USERS / SITES

JiWA's use of standard modern technologies enables remote sites, such as other offices or warehouses, or sales people on-the-road (with laptops, iPads, iPhones and Android devices) to have fast and low-cost "live" access to the JiWA system.

### SAP CRYSTAL REPORTS

The software leverages the comprehensive technology in SAP's Crystal Reports. Customers have full access to over 300 standard reports, including the source code of those reports delivered, when a customer purchases JiWA Financials. Customers are also able to edit and create their own custom reports.

Your data (because it is stored in the MS SQL Server) may be accessed using standard tools such as:

- Microsoft Excel for accessing data using Excel Pivot Tables
- Microsoft Word for Windows, for performing direct mail merges from your data.
- Microsoft Access for performing database queries.

### OPERATING SYSTEM & HARDWARE SPECS

		MIN MEMORY
<b>SERVER</b>	MS SQL Server 2008 or 2012, MS Windows Server 2008 or 2012	8GB +
<b>WORKSTATION</b>	MS Windows v7 or v8	2 – 4GB

# THE SOLUTION

JiWA Financials is sold as a complete package of fully functional modules. Optional modules are fully integrated into the software solutions and are described under the section heading 'Optional Modules'. Listed below are all the components in the JiWA Financials Solution.

## GENERAL LEDGER

Designed to provide organisations with a summary of their financial activities. It maintains complete detailed records for one or more companies, as well as controlling entries from all subsidiary ledgers. The ledger provides accurate and comprehensive information to help management evaluate past and present performance and to plan for the future.

All reporting is available at multiple levels of detail to fulfil accounting and management requirements.

The General Ledger provides tools to manage the continuing entry and reporting of all your financial transactions. Featuring detailed audit trails, extensive budgeting capability including flexible accounting periods, multi – company, comprehensive search criteria and allocation entries. Its designed so that almost any chart of accounts structure can be easily implemented into the software.

- Up to 53 accounting periods / year
- Multiple levels of reporting
- Cash book receipts, payments and bank reconciliation
- Multi-company
- Consolidations up to 6 levels in chart of accounts
- Great visibility to journal entries
- Powerful journal options for:
  - Accrual accounting
  - Standing journals
  - Split postings
  - Reversing entries

## DEBTORS LEDGER

The Debtors Ledger provides your receivables and credit management staff with the customer information they will need to efficiently process receivables, maintain open items and determine your credit relationships. All debtor data is available through a single form, allowing the user to quickly find the required details.

- Credit control, hold & terms limits
- Flexible open item transactions
- Multiple sales groups
- Unlimited sales history
- Recurring invoices
- Head office / branch
- BPay support
- Customer electronic notification
- Unlimited screen views at one time
- Debtor automatic transactions
- Many delivery and freight forwarder addresses
- Customer orders, backorders and jobs visible and accessible from debtors

## CREDITORS LEDGER

The Creditors module integrates with Purchase Orders, Landed Cost, General Ledger, Job Costing and Inventory. It uses the MS Windows interface to provide maximum benefit and ease of use to all users. It combines efficient invoice and payment processing, access to detailed supplier information, information on supplier delivery schedules and supports electronic funds transfers for creditor payments.

- EFT payments thru ABA file
- Cheque printing
- Open item invoices
- Purchase order control
- Multiple supplier groups
- Detailed purchase history
- Automatic payment controls
- Foreign currency
- Email purchase orders
- Return authorisations



## INVENTORY

The Inventory Ledger offers many sophisticated and innovative features that guarantee strong inventory management control. Inventory provides the ability to efficiently store and issue stock as demands change, accurately track stock movement in real-time and replenish stock automatically.

- Supplier & customer part numbers
- Multiple bin locations per item
- Multiple suppliers per item
- Consignment stock
- Pricing matrix for any scenario
- In-depth price schemes
- Style / Colour / Size Matrix
- Serial number & batch tracking
- Image & document storage
- Product upsell option
- Multiple warehousing
- First in / First out costing
- Future sell pricing
- Long part numbers
- History retention
- Kitting
- Non inventory items
- Expiry date control



## PURCHASE ORDERS

The Purchasing module streamlines and organises the entire purchasing process. It allows users to place automatic purchase orders against Inventory minimums and maximums, taking account of customer sales orders, back-orders and orders currently placed with suppliers – or you can build your own purchase algorithm. This module also supports automatic faxing of purchase orders and automatic update of supplier deliveries.

- Automatic generation of purchase orders
- Rapid goods receipt into inventory
- Non-stock orders
- Goods in transit monitoring
- Purchase commitment analysis
- Audit trails
- Dispatch stock before invoices are received

## SALES ORDER ENTRY

Sales Order Entry in JIWA Financials is a fully featured sales order processing system, allowing for numerous transformations of sales orders. Delivery of goods and invoicing is controlled by a matrix of shipping and billing options. The Sales Order Processing meets the order processing and customer service needs of organisations, by handling the phases of the business flow such as – quotes, credit processing, pricing, order creation, order fulfilment and order shipment.

- Non inventory item sales
- Flexible shipping
- Fast search engine
- Information pop-ups
- Credit card payment support
- Configurable operation for fast and easy order entry
- Quoting management
- Manage lost deals
- Multiple deliveries control
- Automatic and manual backorder fulfilment

## CONTACT MANAGEMENT

This is a sales force automation tool embedded into the software to help customers take full advantage of managing customers, sales information, managing prospects and supplier information all in the one convenient location.

- Unlimited contacts and email addresses for each company
- Electronic creation of customers and suppliers from contact details
- Feature to produce mail merges
- Easy to access customer information
- Notes fields for prospects / customer notes
- Ability to create targeted sales / marketing campaigns
- Reminders and to do notes
- Integration with MS Outlook, Word & Excel
- Sales lead / prospect tracking
- Activity tracking

## SOLUTION PROVIDER NETWORK

Jiwa is committed to partnering with market leading technology companies, delivering high quality integrated solutions to customers. Located in major and regional cities across both Australia and New Zealand. Jiwa is sold, implemented and supported through a powerful, strong and loyal channel of industry leading implementers. Our software experts are skilled to deal with every need of small to medium enterprises.

Jiwa Solution Providers are qualified at the highest level; attend regular training programs, seminars, and workshops, to assist them to meet the customer's requirements. Training is also provided in Microsoft SQL Server installation and management; Microsoft Windows server; installation, and hardware configuration.

Total solutions for our customers include stable software applications, innovative technologies, services and support. With our partners, we work together to create and execute solutions to meet customers' needs, increase efficiencies, reduce costs and grow in revenues.



## OPTIONAL MODULES

The Optional Modules are fully integrated to the JIWA Financials solution. The optional modules meet the needs of industry specific companies i.e. service companies, importers, and manufacturers.

## LANDED COST

Landed Cost computes the actual cost of International shipments, allowing organisations to incorporate import costs (Customs Duty, freight, insurance, other taxes, brokers' fees, commissions and any other costs.) into inventory using many different cost allocation methods – so your costs are 100% accurate. Landed Cost is imperative for organisations needing to accurately track costs when importing. Landed Cost also looks after the BAS elements and Value of Taxable Import aspects of importing goods.

- Consolidated shipments - multiple purchase order from multiple suppliers
- Actual costs
- Record Shipment details
- Value of Taxable Imports/BAS
- One step invoicing
- Audit trails
- One shipment, multiple goods receipts
- Cross docking without unpacking
- Part receive and ship out
- Full suite of reports

## BILL OF MATERIALS

Bill of Materials provides the flexibility to control a significant range of manufacturing processes. It reflects the true nature of manufacturing processes, ensuring accurate materials and labour usage tracking and costing, efficient management of materials, and dispatch of goods as soon as they are produced.

- Many inputs – many outputs Bill of Materials
- By-products & wastage control
- Capacity planning
- Work Areas
- Production lines
- Work Centres
- Batch & Serial tracking
- Production planning
- Multiple levels of subassembly
- Reserving stock
- Work-in-progress
- Stock allocation control
- Flexible recording of material usage
- Disassembly of inventory items
- Reversal of Bills of Materials
- Multi Stage production processes

## SERVICE MANAGER

This is a powerful combination of call logging and contract renewal, providing superior functionality in: tracking equipment warranties, generating work orders, providing flexible time and billing options, billing for materials as well as time, detailed service reports, and the ability to quickly track any type of service related issue. It is an integral part to any service related business, allowing organisations to manage their service business effectively.

- Automate service and installation
- Jobs with multiple tasks
- Warranty claims
- Regular maintenance contracts
- Support and service packs
- Quotations
- Work Sheets
- Track staff productivity
- Control job lists
- Helps improve customer service
- Powerful reports

## JOB COSTING

Job Costing is a detailed project tracking solution for the construction, manufacturing and project oriented industries. This solution allows project managers to track labour, materials,

equipment and sub-contractors. Time is reduced by establishing reusable quote templates.

- Unlimited jobs, cost centres and stages
- Alpha numeric job, stage, cost centre codes
- Flexible set-up of cost centres
- Add resources, labour to jobs
- Add materials, time sheets, resources, cash transfers, journals, creditor invoices and purchase orders to jobs
- Create & save job templates
- Produce finished goods
- Complete audit trail
- Document and data storage
- Automatically order goods required to complete a job
- Bill a job (part or complete) directly into invoicing

## WEBSITE

JIWA has teamed with several elite partners to provide web solutions for customers wanting a shopping cart on their website which can automatically place a Sales Order into JIWA Financials. A variety of functionality is available including; customer orders, order status checking, inquires about inventory availability, find pricing on-line and check jobs in progress at any time. The Website products have a fully functional web interface with tools to easily customise your business requirements as they evolve. Functionality offered can include:

- Customer specific pricing
- Live real-time information
- Secure, controlled customer access
- Fully integrated to the software
- Creation of purchase orders
- Previous order review
- Back order lists
- Account statements
- Product searching and review
- Outstanding order lists
- Account details maintenance



Fully Featured.... Provides more value....Comprehensive and easy to use business solution that puts management at your fingertips.

**Ernst & Young**



Designed specifically for growing enterprises needing better control over their customer information / inventory, at an affordable cost.

**Sydney Morning Herald**



JIWA is a real breakthrough. It is a great example of how Australian software houses can produce world class software based on leading edge technology.

**Microsoft - Sydney**